

International bakery business

OUR FUNCTIONAL EXPERTISE



PROCUREMENT



SUPPLY CHAIN



MANUFACTURING



QUALITY &
OPERATIONAL
EXCELLENCE

THE CHALLENGE

This global bakery business that had partnered with Proco Global in EMEA retained us in New York to identify a Senior Procurement Director for Commodities in Chicago. This was a new position paying \$185,000 + 30% bonus, and was an urgent hire.

Our mandate was to produce a shortlist in a week and have four candidates scheduled for first and second interviews during week two.

The CPO wanted to offer in week three, with an immediate start date.

THE SOLUTION

Thanks to our specialist commodities market knowledge and excellent network of senior procurement professionals across the US, we conducted a national search and quickly identified and attracted a strong shortlist of candidates for interview.

After spending a week in interviews alongside the client, an offer was extended and a successful appointment made.

OUR RESULTS

This entire process, from taking the assignment brief to presenting the offer, took less than 30 days. Our flexibility and ability to work to a client's strict time frame, along with our confidence in delivering on a difficult, technical search, has resulted in a stronger partnership with this important client across both the US and the EMEA region.